

China Business Delegation Program Sponsored by Peregrine  
Travel Group  
(Tour Code: PTBUSDEL)

Objectives:

Learn about the business cultures in China  
Dialogue with Chinese Government representatives  
regarding  
Issues of doing business in China  
Meet potential Chinese business counterparts  
Have fun with sightseeing

Potential Participants:

Departments of large size companies (to build team  
effort,  
Reward sales teams, or educate employees for entry to  
China Market)

Medium Size Companies wanting to learn how to  
establish  
A presence in China and meet Chinese Partners

Individuals who want to build a business relationship  
with China  
And understand China's business cultures.

Trade Organizations who want to travel together and  
explore

## New connections in China

### Program Highlights:

Customized for specific groups. Examples:

- We can have strong medical focus for a hospital Group who wants to see hospitals in China and talk to Health officials
- We can have a group of attorneys who need to understand the different legal issues in China so that they can better serve their U. S. clients

Minimum Group Size is 10 (can consist of combination of Participants from different companies)

Special Groups can be set up on specific dates as long as group Size is at least 10 people

The following is a standard itinerary. Customized Itinerary can be designed based on individual group needs.

Day 1 Depart from U.S.

- Day 2 Arrive in Beijing. Welcoming dinner. (D)
- Day 3 Full Day Program (about six hours) on How Chinese Law impacts Foreign Companies doing business in China (This is an example. The subject will be based on the interest of the group). (L)
- Day 4 Beijing City Tour (Forbidden City, Tianmen Square) (L)
- Day 5 Beijing Great Wall Tour, Ming Tombs (L)  
Late Flight from Beijing to Xian
- Day 6 Half day program on the "Etiquette of doing Business in China --- Do's and Don'ts"  
Dinner meeting with Shaanxi CCPIT (China Council for Promotion of International Trade) representatives and Shaanxi Companies (L, D)
- Day 7 Xian Terracotta Warrior Visit and Pit#5 Visit (Pit#5 is Not open to public) Tang Dynasty Dinner Show (L, D)
- Day 8 Xian City Tour. Late flight from Xian to Shanghai (L)
- Day 9 Visit Shanghai City Tour and Night Cruise on Shanghai Whompoa River. Farewell Dinner. (L, D)
- Day 10 Fly back to U. S... Arrive U. S. on the same day.

**Tour Summary:**

- 9 Nights 10 Days
- 1 Night on the plane
- 3 Nights in Beijing
- 3 Nights in Xian
- 2 Nights in Shanghai

**Includes:**

1. All airport transfers
2. All entrance tickets to all tourist venues
3. Private Local English Speaking Guide for the group.  
Private Transportation throughout.
4. National English Speaking Guide accompanying group from start to end of tour.
5. All arrangements for the meetings with the government, Chinese companies, including seminar costs for "Legal Issues for doing business in China".
6. Economy Airfare between Beijing/Xian, Xian/Shanghai.
7. All Lunches
8. One dinner reception with invited government officials

**Excludes:**

1. Hotels in Beijing, Xian and Shanghai
2. Meals not covered in the above
3. Gratuities for Guides and Drivers